

AASFAA Board Meeting
December 15, 2018

1:33 p.m. **Call to Order by Rebekah Salcedo**

In attendance: Rebekah Salcedo, Dianne Fulmer, Phil LeBlanc, Kim Murphy, Bee Sena, Aurie Clifford, Shelly Semler, David Donderwicz, Akhtar Parvez, Tia Smith, Ryan Taylor, Amanda Cornelius and Kelly O'Brien. Zoom meeting attendees included: Diana Dowling, (I did not write down the zoom meeting participants – did you??)

Approval of Minutes

Motion: Amanda moved the minutes of the previous meeting be approved with the correct spelling of Akhtar's name throughout and the note that where the minutes addressed "member clicks", it was actually stating that we have the ability to post minutes and reports in member clicks. Under Addendums, #5 should have indicated that based on the information collected from a majority of members via email, Tia Smith was selected to attend the NASFAA Leadership Conference with Amanda. The minutes, along with these corrections, were seconded by Diana, all approved and the **motion carried**.

Conference Committee Report (see attachment #1)

Akhtar discussed the committee's process in selecting a venue for the conference in February. Prior to this meeting, we all participated in a tour of Casino Del Sol and enjoyed a sampling of their delicious menu items. Akhtar related that this venue is very economical and the meeting today was complementary, at no cost to AASFAA.

Once Casino Del Sol was chosen as the venue, Tia and Shelly began finalizing the topics for the conference, found presenters and even have three alternates in waiting if we need them. An agenda was provided to the members present, and will be emailed to the members who were on Zoom. The committee is in the final stages of needing volunteers to help with the registration table and they are also trying to arrange a traditional Native American dance to kick off the conference.

Vendors will have ample time for their booths, as they will be in the hallway while the attendees will be going in and out of their sessions during the day. The vendors will be setting up Monday late afternoon with booths open on Tuesday between 8 – 10:00 a.m. and 2:45 – 3:15 p.m. On Wednesday, vendors will be available from 8:00 a.m. – 12:00 p.m.

The cost to attend the spring conference will be \$150 per person and will include lunch/dinner on Tuesday and breakfast/lunch on Wednesday. This cost also includes free drinks during a social hour with Liquid Sunshine in the Paradiso Lounge from 5:00 – 6:30 p.m. Tuesday evening.

Aurie indicated that there will be a WASFAA Pre-Conference session that will require a separate registration on Monday, February 11th. NASFAA credentialed trainers will

present their Fall 2018 Regional training. This includes Satisfactory Academic Progress (SAP) credential prep, study guide and credential test voucher for only \$55 if you are a current WASFAA member or \$105 which includes a 2018-19 WASFAA membership. Non-members will pay a fee of \$105 to attend.

AASFAA will be paying for one room for one night for our Board and Committee members. Akhtar will get everyone's preference on what night they would like the Board to pay for: Sunday, Monday or Tuesday. The hotel will honor their \$119 per night rate up to 5 days before and 5 days after the conference if you would like to extend your stay.

All members were reminded to register for the conference and select "will pay" even though they will not be charged to attend. In this way we will have an accurate attendance count.

Other Reports

President's Report

Rebekah welcomed David Donderewicz to the Board and indicated that we still have the Communications/Social Media Committee Chair position to fill.

President-Elect Report

Amanda has no special projects to report but did let the Board know that when at the NASFAA conference they will be scheduling a Hill visit and would like Board input on talking about advocacy and any questions we may have for them.

Past-President Report

Diana talked about the upcoming Board elections. Rebekah thought we should keep the ballots open until February so they are open during the conference. Diana thought we could advertise the positions at the conference to generate more interest. She also wondered how we should get the ballots out to the membership: Survey Monkey or Googledocs? The second week in January we will open up the nominations.

Vice-President Report

Shaundra sent out the updated bylaws, however, she was having formatting issues and asked Amanda to help her out with that. She sent out four committee descriptions and will help recruit at the conference for people who are interested in the positions.

Treasurer/Treasurer-Elect Report (see attachment #2)

Kim sent out the most recent treasury reports to the members, but indicated that there are already updates that need to be noted: U of A made a conference payment of \$3,900 and Pima paid \$500, we made \$1,765 on the Drive-Ins with \$1,950 collected in discount dues and \$525 collected for regular dues.

Secretary Report

Kelly did not have anything to add on the Secretary report, aside from the minutes presented.

Reps at Large

Chris and Shelly, will report under the Awards & Scholarships report.

Training Committee (see attachment #3)

Aurie reported that over 60 people attended the drive ins in Tucson, Mesa and Flagstaff. Pima also paid for a special training in Administrative Capability so the \$500 they paid for that is all profit. She also indicated that the PCC CHancellor was invited to WASFAA for a special session and he wanted to bring back what he learned to the education community...he wants to invite all Board Chancellors to a training event in the summer. Aurie said that she doesn't know if AASFAA wants to be involved or not but that it is an opportunity for us to do something while he is energized about it. All members agreed that it would be a good idea to be involved. Phil also added that we are definitely the right group to help him with his idea. Rebekah asked that Aurie get more specific information on what they may need from us and report at the February meeting.

Membership/Volunteer Committee (see attachment #4)

Bee reported that there needs to be some clean up in the membership listings – there may be schools or individuals who may be duplicates in the system. Ryan asked about us looking into other institutions that have never registered with us and reach out to them. Bee agreed that this would be a good project. She indicated that there are 26 memberships from 16/17 that have not renewed and it would be good to reach out to them as well. Phil and Bee presented everyone with a spreadsheet that highlighted schools we should reach out to. (Attachment #)

Awards & Scholarships Committee (see attachment #5)

David indicated the Sponsorship application closed on November 30th. They had 7 applicants and two were chosen: Mac Smith of NAU and Juana Martinez of Coconino Community College. The John Medley Financial Aid Advocacy Award deadline has been extended to 1/4/19 and they put on List Serve yesterday but have received no applicants as of yet. A write up on John Medley was included to aid in the nominations. The Committee has received three (3) nominations for the Robert Thompson Memorial Leadership Award and will review the nominations and make a decision next week. The Committee has talked to Sahuaro Trophy and they have until mid-January to get the awards to them, so that we will have them in time for the conference. (Attachment #)

Phil suggested that we give out an Honorary Lifetime Membership Award each year. After some discussion, it was decided that this a great idea. Rebekah made a motion that we give Honorary Lifetime Membership Awards to John Nametz and Diane Mattier this year, Kim seconded the motion – all approved and the **motion carried**.

There was some discussion on changing the awards up next year after Phil suggested we have a “New Up & Coming Award” for a leader or volunteer as a way to recognize others and draw them in to getting more involved in our organization. Though some members thought we should change the name of the Robert Thompson award, others thought that this was not right considering he was a leader in AASFAA for a long while and this was how he was recognized by the community. Rebekah thought we should keep our current awards and just add another. Aurie will try to design a rubric to use to score the Robert Thompson award, once we find more information on him.

Vendor Relations Committee (see attachment #6)

Dianne had sent out the Vendor Relations Committee report prior to our meeting (Attachment #). She has four (4) vendors currently registered to exhibit at the conference: FATV, CollegAve, Inceptia and Getwise. There are also two (2) additional confirmations but they are finishing the internal approval process: Wells Fargo and CommonBond.

Shelly asked about getting the vendors logos on our paperwork, specifically the tri-fold for the conference, however, Dianne indicated that we won’t get that information until after the holidays. Rebekah wondered if we could give them a deadline to get them to register or they will not be in the tri-fold. We need this information by the 7th of January.

Dianne thanked the Conference Committee for adding the vendors to the Agenda and asked if we will have conference bags. We are not doing bags this year, however.

Outreach Committee

Deena discussed the issue of having a fundraising activity during the conference and although she has reached out to the Native American Indian Fund Scholarship folks, she still has not heard back from them. Rebekah is going to try and reach out to Matt Shelly regarding a possible DACA Scholarship.

IT/Website Development Committee (see attachment #7)

Nic indicated that not much has changed with the website and that the hits have been relatively consistent. Phil asked if it would be possible to download documents for members who attend the trainings due to some schools not having the ability to receive or send emails that are large. Nic stated that we may be able to post something on our page where they can log in to receive the information. The Google Analytics highlights from our website from 12/12/17 through 12/12/18 can be found on Nic’s report (Attachment #).

Communications/Social Media Committee

We currently do not have a chair or committee for communications and social media, however, during the conference Nic and Tia will help manage – Tia will need access to the communications page so that she can upload information.

Meeting adjourned at 3:06 p.m.

These minutes are respectfully submitted by Kelly O'Brien.

ADDENDUM TO MINUTES

Nic Dehaan is no longer with AASFAA as he has taken a job outside higher education. Tim Spahn from the University of Arizona has agreed to take over the IT/Web Site/Communications Chair responsibilities for the remainder of the year.

Our February Board meeting will take place on Monday, February 11th from 10:00 a.m. to 1:00 p.m. at Casino Del Sol in Tucson. Lunch will be provided, please let Rebekah know if you can be there in person or will be there via Zoom.

Make sure you have sent Diana Dowling a headshot so that she can include it on the Board/Committee Chair display she is designing to display at the conference to generate interest in running for a Board position or volunteering for a Board committee 😊

(Attachment #1)

AASFAA Board Meeting

December 13, 2018

Casino Del Sol, Tucson AZ

AASFAA 2019 Spring Conference Update

Dates

- Preconference/Board Meeting Monday February 11th, 2019
- Conference Tuesday February 12th, 2019 & Wednesday 13th, 2019

Venue

- Along with Site Selection, visited 4 resorts including: Westward Look, El Conquistador, JW Marriott Tucson Starr Pass & Casino Del Sol
- Casino Del Sol chosen to host Board Meeting & Spring Conference
- Sections close to parking and away from gambling area
- 4 rooms available
 - Ballroom A
 - Ballroom B
 - Ballroom C
 - Salon Room B

Event

- Bruce Honer presents Federal Updates
- Keynote Speaker: Dr. Amanda Tachine, American Indian College Fund
- Preconference: WASFAA Presents NASFAA U at AASFAA!
 - SAP NASFAA U course offered with credential testing option
 - "You Said What?! Effective Communication Tools A-SAP" 10am – 5pm
 - 1 interested (UA)
- AASFAA's School and Tribal Community Outreach
 - Panel discussion: Tribal funding
 - Speakers: Alvin Billie from Tohono O'odham Nation Education Assistance Program, Julia Layno-Rojas from ASU & Carmen Maldonado from UA
 - Special surprise Native prayer and dance ceremony

Sessions

- 12 sessions
 - 3 standbys (notified 11/21/18)
- 3 sessions per time slot
- 90 minutes sessions
- WASSFAA presents 2 sessions
- Bruce Honer presents 2 sessions

Decorations & Themes

- Theme: Fun Under the Sun
- Hotel Colors: Black & White

Food

- Breakfast: Wednesday
- Lunch: Tuesday & Wednesday
- Dinner: Tuesday
- Social Hour: Tuesday 5pm - 6:30pm (Paradiso Lounge)
 - Theme: Liquid Sunshine

Vendors

- Tuesday: 8am – 9:30am (during registration) & 2:45pm – 3:15pm (standalone)
- Wednesday: 8am – 12pm (during breakout sessions)
- Possible placement: Ballroom C

Accommodations

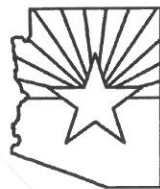
- \$119 plus 12.1% occupancy fee
- Cutoff 1/11/19 or when group block is full (whichever occurs first)
- Rate 3 days before and after conference

Notifications/Outreach

- Save the Date: 8/6/18
- Session Presenter Request: 10/2/18 & 10/9/18
- 2nd Save the Date: 11/12/18
- 10-Week Reminder: 12/3
- **Tentative:** 8-Week Reminder: 12/17

Still to Do

- Flyers for non-active schools
- Decorations
- Volunteers needs for setup, registration table coverage, name tag & agenda disbursing, general floor walking, session support
- Create & disburse Tribal discussion flyer



AASFAA
50TH ANNIVERSARY 1968-2018
ARIZONA ASSOCIATION OF STUDENT FINANCIAL AID ADMINISTRATORS

Monday, February 11

10:00 am -1:00 pm	Board Member Meeting
9:00 am – 3:00 pm	WASFAA Pre-Conference Session (separate registration)
3:00 pm – 5:00 pm	Vendor Set Up

Tuesday, February 12

8:00 am to 9:30 am	Registration
8:00 am to 10:00 am	Vendor Booths Open/Networking time (Ballroom C) Presidents Welcome & Keynote Address (Ballroom C) <i>Dr. Rebekah Salcedo, AASFAA President, University of Arizona & Dr. Amanda Tachine, American Indian College Fund</i>
10:00 am to 12:00 pm	
12:00 pm to 1:00 pm	Lunch (Ballroom C) Breakout Session
1:15 pm to 2:45 pm	• Administrative Capability (Ballroom A) <i>Amanda Cornelius, Northern Arizona University</i> • Connecting with Your Students Through Video Chat, Screen Sharing & Document Uploads (Ballroom B) <i>Julie Yen & Teresa Toscano, Mesa Community College</i> • The More Things Change...Comment Codes 400 & 401 (Salon Room B) <i>Linnea Hengst, WASFAA, Seattle Colleges & Aurie Clifford, WASFAA, Pima Community College</i>
2:45 pm to 3:15 pm	Vendor Booths Open/Networking time (Ballroom C) Breakout Session
3:15 pm to 4:45 pm	• Administering Adds, Drops and Withdrawals (Ballroom A) <i>Bruce Honer, Department of Education</i> • The Top 5 Student-Centric Scholarship Management Practice (Ballroom B) <i>Ken Downs & Kerry Cowen, University of Arizona</i> • SULA: 150% Subsidized Loan Limits (Salon Room B) <i>Linnea Hengst, WASFAA, Seattle Colleges & Aurie Clifford, WASFAA, Pima Community College</i>
5:00 pm to 6:30 pm	Social Hour with Liquid Sunshine! (Paradiso Lounge)
6:30 pm to 8:00 pm	Dinner (Ballroom C)

Wednesday, February 13

7:00 am to 8:00 am	Breakfast (Ballroom C)
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	Breakout Session
8:00 am to 9:30 am	• Administering Overawards and Overpayments (Ballroom A) <i>Bruce Honer, Department of Education</i> • Diary of a Revamped Federal Work Study Program (Ballroom B) <i>Aurie Clifford, Pima County Community College</i> • UEH Review: Food for Thought - Similarities and Differences in Strategies (Salon Room B) <i>Josh Edwards & Colin Pedron, University of Arizona</i>
8:00 am to 12:00 pm	Vendor Booths Open/Networking time (Ballroom C)
	Breakout Session
10:15 am to 12:00 pm	• R2T4 in Modules (Ballroom A) <i>David Donderewicz, Pima County Community College</i> • Year Round Pell: 360 in 0 to 5486 (Ballroom B) <i>Gary Segay, Northland Pioneer College</i> • Cohort Default Rates and Financial Literacy (Salon Room B) <i>Susan Young, Dariyea Hollins, Chase McIntosh & Megan Tena, Maricopa County Community College & Phoenix College</i>
12:00 pm to 1:00 pm	Lunch and Award Presentation (Ballroom C)
1:00 pm to 3:00 pm	Federal Update (Ballroom C) <i>Bruce Honer, Department of Education</i>
3:00 pm to 3:15 pm	Closing Remarks (Ballroom C)
	AASFAA's School and Tribal Community Outreach (Ballroom C)
3:30 pm to 5:00 pm	All schools will have a tabling opportunity for Casino del Sol employees and visitors to discuss any questions they may have regarding enrollment at their institution. Tribes will also have a tabling opportunity to also answer potential student and college employee's questions about the processing of their tribal aid.

(Attachment #2)

AASFAA

BALANCE SHEET

As of December 12, 2018

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Chase Business Classic (checking)	10,105.35
Chase Business High Yield Savings	155,952.55
Chase CD 0860053700032	0.00
Chase CD 0860054752041	0.00
Chase CD 0860058763044	0.00
Total Bank Accounts	\$166,057.90
Accounts Receivable	
Accounts Receivable	0.00
Total Accounts Receivable	\$0.00
Other Current Assets	
Credit Card Receivables	0.00
Undeposited Funds	0.00
Total Other Current Assets	\$0.00
Total Current Assets	\$166,057.90
TOTAL ASSETS	\$166,057.90
LIABILITIES AND EQUITY	
Liabilities	
Total Liabilities	
Equity	
Opening Balance Equity	139,618.73
Retained Earnings	25,897.87
Net Income	541.30
Total Equity	\$166,057.90
TOTAL LIABILITIES AND EQUITY	\$166,057.90

AASFAA

PROFIT AND LOSS

September 20 - December 12, 2018

	TOTAL
Income	
Primary Income	
Earned Interest	30.74
Job Postings	302.38
Membership Fees	675.00
Other Income	1,765.00
Vendor Sponsorships	1,750.00
Total Primary Income	4,523.12
Unapplied Cash Payment Income	69.75
Total Income	\$4,592.87
GROSS PROFIT	\$4,592.87
Expenses	
Committees	
Board of Directors	
Commissions & Fees	190.38
General Admin Expenses	80.00
Hotel Charges	281.63
Total Board of Directors	552.01
Membership Training	
Professional Fees	3,607.60
Total Membership Training	3,607.60
Total Committees	4,159.61
Total Expenses	\$4,159.61
NET OPERATING INCOME	\$433.26
NET INCOME	\$433.26

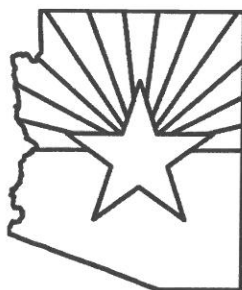
AASFAA

SALES BY PRODUCT/SERVICE SUMMARY

September 20 - December 12, 2018

	TOTAL	
	AMOUNT	% OF SALES
2017-2018 Vendor Sponsorship	1,750.00	38.95 %
2018-2019 Drive-In	1,765.00	39.29 %
2018-2019 Membership Dues	525.00	11.69 %
2018-2019 Membership Dues 50	150.00	3.34 %
Total 2018-2019 Membership Dues	675.00	15.03 %
Announcements	302.38	6.73 %
TOTAL	\$4,492.38	100.00 %

(Attachment #3)



AASFAA

50TH ANNIVERSARY 1968 - 2018

ARIZONA ASSOCIATION OF STUDENT FINANCIAL AID ADMINISTRATORS

Committee: Training

Member(s): Aurie Clifford/Maggie Thom

Tenure: June 2018 – current

Date: December 13, 2018

Training Updates:

- Drive-in Update
 - 10/12/2018 Tucson – Professional Judgement
 - 9 attendees
 - 10/23/2018 Mesa – Verification
 - 20 attendees
 - 11/2/2018 Flagstaff – Administrative Capability
 - 24 attendees
 - 12/4/2018 Pima Community College
 - Closed Training for PCC employees only
 - 50 attendees
- Had issues emailing the NASFAA Study Guide
 - Some school servers will not allow a document that large to be emailed
 - Potential Solutions: allow attendees to upload document from the website?
- Began promoting the pre-conference WASFAA session
 - SAP/Crucial Conversations
- New idea brought forward
 - Chancellor of Pima Community College proposed partnering with AASFAA training committee to offer a specialized training for CEO/Chancellor/Executive level regarding compliance, administrative capability, consumer information
 - FSA invited Chancellor for specialized training
 - Bring FSA trainer (charge?)

Board Decisions:

- Proposed Private Institutional Drive-in
 - Help meet revenue goals
 - Pima Community College
- Board Approved Private Institutional Drive-in
 - \$500 fee for training materials
 - Trainer will be reimbursed for travel/hotel/mileage

(Attachment #4)

[Organization]	InstType	[Organization Phone]	[Expiration Date]	[Email Primary]
LAPSED INSTITUTIONS (~62?)				
1 Arizona Culinary Institute	Proprietary	480-237-4329	7/31/2018	e.fledge@azculinary.edu, p.olson@azculinary.edu
2 BankMobile	Lender		7/31/2018	trvan@bankmobile.com, rhawkins@bankmobile.com
3 College Depot	Other		7/31/2018	diana.mateer@phoenix.gov, judy.reno@phoenix.gov
4 Conservatory of Recording Arts & Sciences	Proprietary	(480) 858-9400	7/31/2018	heyward@cras.edu; CHOWARD@CRAS.ORG; mmaavi
5 Culearn with Thrivent	Lender	(504) 912-7042	7/31/2018	wally.boudet@culearn.org; brian.cox@culearn.org
6 Edfinancial Services	Other	(720) 440-4900	7/31/2018	ssheaff@edfinancial.com
7 Estrella Mountain Community College	Public (2 Year)	623-935-8941	7/31/2018	luisana.short@estrellamountain.edu
8 Glendale Community College	Public (2 Year)	(623) 945-3377	7/31/2018	leester@gccaz.edu; edna.aranda@gccaz.edu; lori.cl
9 Navajo Nation Scholarship & Financial Assistance	Government Agency	928-871-7442	7/31/2018	maxinedamon@navajo-nsn.gov
10 -Not Affiliated with an Institution-	Consultant		7/31/2018	Trish@TrishLeonardConsulting.com
11 Rio Salado College	Public (2 Year)	(480) 517-8761	7/31/2018	nanci.regehr@riosalado.edu
12 Sallie Mae	Lender	(602) 430-7854	7/31/2018	tom.rector@salliemae.com
13 White Mountain Apache Tribal Education		(928) 338-5800	7/31/2018	derrickleslie@wmat.us
14 American Institute of Interior Design	Proprietary	(480) 946-9601	8/1/2017	t.thompson@aaid.edu
15 Arizona Christian University	Independent (4 Year)	(602) 386-4106	8/1/2017	courtney.rose@arizonachristian.edu
16 Art Institute of Tucson (The)	Proprietary	520-318-2727	8/1/2017	jcollman@aui.edu
17 Brown Mackie College	Proprietary	(520) 319-3332	8/1/2017	jbonillas@brownmackie.edu
18 CampusLogic, Inc.	Consultant		8/1/2017	kraig.gardner@campuslogic.com
19 Carrington College	Proprietary	(602) 845-2555	8/1/2017	imartin@carrington.edu
20 Cochise College	Public (2 Year)	(520) 515-5323	8/1/2017	emmerk@cochise.edu
21 Dodge City Community College	Public (2 Year)	(620) 227-9313	8/1/2017	rmrbee@dc3.edu
22 EDMC	Proprietary	(480) 320-6522	8/1/2017	achu@edmc.edu
23 Educational Credit Management Corporation	Other	951-314-2171	8/1/2017	rmkeford@ecmc.org
24 ELM Resources	Other	(866) 629-4681	8/1/2017	irrhder@elmsresources.com
25 Golf Academy of America (The)	Proprietary	205-572-8873	8/1/2017	debra.wells@golfacademy.edu
26 -Institution Not Listed-	Other	520-730-8454	8/1/2017	kcosca@avedatucson.com
27 -Institution Not Listed-	Proprietary	602-384-2555	8/1/2017	roxane.romero@bryanuniversity.edu
28 -Institution Not Listed-			8/1/2017	irushing@avedaphoenix.com
29 -Institution Not Listed-	Proprietary		8/1/2017	roxane.romero@bryanuniversity.edu
30 International Academy of Hair Design	Proprietary	480-305-0982	8/1/2017	sue@phantz.com
31 ITT Technical Institute - Phoenix West	Proprietary	623-474-7900	8/1/2017	JPerez@itt-tech.edu
32 ITT Technical Institute - Tempe	Proprietary	602-437-7500	8/1/2017	dzaldivar@itt-tech.edu
33 ITT Technical Institute - Tucson	Proprietary	(520) 408-7488	8/1/2017	GMARTINEZ1@ITT-TECH.EDU
34 Penrose	Proprietary	480-222-9540	8/1/2017	cat@penrose.edu
35 Salt River Education Department	Tribal Agency	(480) 362-2541	8/1/2017	tonya.coakley@srpmc-ed.org
36 Scottsdale Community College	Public (2 Year)	(480) 423-6520	8/1/2017	stacie.beck@scottsdalecc.edu
37 Southwest Institute of Healing Arts	Proprietary	(480) 994-9244	8/1/2017	maryritter@swiha.edu
38 Stevens Henager College - Online	Proprietary	480-798-1585	8/1/2017	massus.lindsay@gmail.com
39 Western International University	Proprietary	602-429-1061	8/1/2017	beth.carlisle@west.edu
40 -Institution Not Listed-	Service	(623) 268-6231	8/1/2016	repps@takechargeamerica.org
41 Student Aid Services	Not Specified	602-904-2710	8/1/2016	cksenow@cepment.com
42 Tucson College	Proprietary	(520) 258-0421	8/1/2016	brian.dodder@tucsoncollege.edu
43 USA Funds	Guaranty Agency	480-302-0031	8/1/2016	chris.jordan@usafunds.org
44 Arizona Community Foundation	Other	(602) 682-2040	8/1/2015	gsmith@azfoundation.org
45 Arizona School of Acupuncture and Oriental Medicine	Graduate/Professional	602-489-0965	8/1/2015	dianamateer@gmail.com
46 Brookline College	Proprietary	(602) 644-7099	8/1/2015	matthew.egan@brooklinecollege.edu
47 Champion College Services	Service	(480) 947-7175	8/1/2015	Cheryl.Kesson@championcollegeservices.com
48 Citizens Bank	Lender	(360) 393-8509	8/1/2015	holly.k.johnson@citizensbank.com
49 Delta Career Education Corporation	Proprietary	(480) 395-2194	8/1/2015	joelfro24@gmail.com
50 Fortis College	Proprietary	(602) 314-8555	8/1/2015	amcladden@fortiscollege.edu
51 Lincoln Tech	Proprietary	(602) 400-4994	8/1/2015	azcactusflower1957@yahoo.com
52 Navient	Service	254-982-0284	8/1/2015	john.mclaughlin@navient.com
53 Nelnet	Service	(303) 951-0952	8/1/2015	dawn.knight@nelnet.net
54 TG HigherEDGE	Guaranty Agency	(512) 388-6709	8/1/2015	nick.johnson@tgsic.org
55 Utah Higher Education Authority	Government Agency	(801) 321-7220	8/1/2015	dhughes@utahsbr.edu
56	Proprietary	623-888-5283	8/1/2015	pargaez@yahoo.com
57	Proprietary		8/1/2015	pargaez@yahoo.com
58 Financial Aid TV				
59 Tohono O'odham Community College	Public (2 Year)	(520) 383-0054		njames@tocc.edu
60 Transcend Education Group, LLC				
61 University of Advancing Technology				
62	Public (2 Year)			tanmy.lespron@paradisvalley.edu

[Organization]

InstType

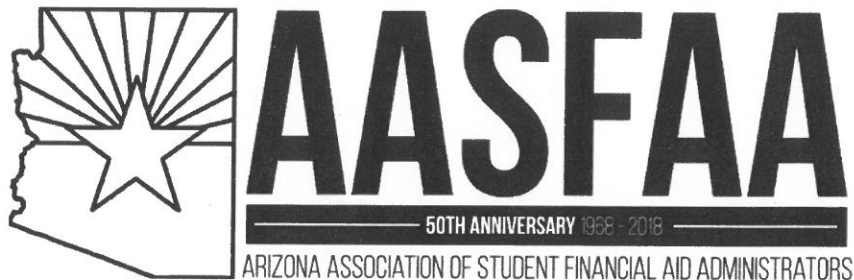
[Organization Phone]

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CURRENT INSTITUTIONS (51)

1	Ak-Chin Indian Community	Tribal Agency	(520) 568-1280	7/31/2019	PVelasquez@ak-chin.nsn.us
2	American Student Assistance	Other	(760) 413-7270	7/31/2019	jcarroll@asa.org
3	Arizona College	Proprietary	(602) 222-9300	7/31/2019	mcalhoun@arizonacollege.edu
4	Arizona Commission for Postsecondary Education	Government Agency	(602) 258-2435	7/31/2019	dlager@azhighered.gov
5	Arizona State University	Public (4 Year)	(480) 965-1127	7/31/2019	Carol.Lay@asu.edu
6	Arizona Western College	Public (2 Year)	(928) 317-6438	7/31/2019	ana.english@azwestern.edu
7	Ball & McGraw, PC Certified Public Accountants	Consultant	(602) 942-3435	7/31/2019	melba.moore@ball-mcgraw.com
8	CampusLogic	Consultant	(602) 643-1328	7/31/2019	joanna.rubalcaba@campuslogic.com
9	Central Arizona College	Public (2 Year)	(520) 494-5426	7/31/2019	elisa.juarez@centralaz.edu
10	Chamberlain College of Nursing	Health Related/Nursing	(602) 331-2720	7/31/2019	ckrusell@chamberlain.edu
11	Chandler-Gilbert Community College	Public (2 Year)	480-732-7125	7/31/2019	tim.wolsey@cgc.edu
12	Coconino Community College	Public (2 Year)	(928) 226-4219	7/31/2019	bob.voytek@coconino.edu
13	Cognition Financial	Lender	(310) 890-4260	7/31/2019	kthomas@cogfin.com
14	College America	Independent (4 Year)	(928) 213-6060	7/31/2019	tara.love@collegeamerica.edu
15	College Ave Student Loans	Lender	302 318 1160	7/31/2019	Cdwyer@collegeave.com
16	DeVry University	Proprietary	(602) 749-4651	7/31/2019	mchase@devry.edu
17	Dine College	Public (2 Year)	(928) 724-6857	7/31/2019	fthompson@dinecollege.edu
18	DISCOVER Student Loans	Lender	510-638-3974	7/31/2019	CherylBarnes@discover.com
19	Eastern Arizona College	Public (2 Year)	(928) 428-8286	7/31/2019	bill.osborn@eac.edu
20	Embry-Riddle Aeronautical University	Independent (4 Year)	928-777-3762	7/31/2019	REEDT12@erau.edu
21	FATSTAF, LLC	Servicer	866-927-2055	7/31/2019	civie@fatstaf.com
22	Grand Canyon University	Proprietary	(602) 639-6653	7/31/2019	chris.linderson@gcu.edu
23	Great Lakes Educational Loan Services, Inc.	Servicer	(877) 500-0131	7/31/2019	matt.lehmann@glhec.org
24	Inceptia	Guaranty Agency	714-813-8477	7/31/2019	patf@inceptia.org
25	International Baptist College and Seminary	Independent (4 Year)	(480) 245-7930	7/31/2019	jane.bushey@ibcs.edu
26	Maricopa Community Colleges - District Office	Public (2 Year)	(480) 784-0620	7/31/2019	beatrice.rendon@domail.maricopa.edu
27	Mesa Community College	Public (2 Year)	(480) 461-7456	7/31/2019	pat.peppin@mesacc.edu
28	Mohave Community College	Public (2 Year)	(833)664-2832	7/31/2019	hpatenaude@mohave.edu
29	New Mexico Educational Assistance Foundation	Guaranty Agency	(505) 401-2852	7/31/2019	reyesr@getwisedu.org
30	Northcentral University	Graduate/Professional	(480) 478-7568	7/31/2019	icooper@ncu.edu
31	Northern Arizona University	Public (4 Year)	(928) 523-1383	7/31/2019	rebecca.wright@nau.edu
32	Northland Pioneer College	Public (2 Year)	(928) 524-7326	7/31/2019	beaulah.bob-pennypacker@npc.edu
33	Ottawa University	Independent (4 Year)	(602) 749-5120	7/31/2019	howard.fischer@ottawa.edu
34	Paradise Valley Community College	Public (2 Year)	(602) 787-7106	7/31/2019	kathaerine.johnson@paradisevalley.edu
35	Phoenix College	Public (2 Year)	(602) 285-7404	7/31/2019	cynthia.ramos@phoenixcollege.edu
36	Phoenix Institute of Herbal Medicine & Acupuncture	Graduate/Professional	(602) 274-1885	7/31/2019	cniemiec@pihma.edu
37	Pima Community College	Public (2 Year)	(520) 206-4815	7/31/2019	ngnavarro@pima.edu
38	Pima Medical Institute	Health Related/Nursing	(520)318-2474	7/31/2019	tschmidt@pmi.edu
39	Prescott College	Independent (4 Year)	(928) 350-1104	7/31/2019	bsena@prescott.edu
40	Refrigeration School (The)	Proprietary	602-267-4803	7/31/2019	megan.wysack@rsiaz.edu
41	Regional Center for Border Health, Inc.	Other	(928) 315-7910	7/31/2019	ichavez@rcfbh.org
42	Sonoran Desert Institute	Proprietary	(480) 744-0511	7/31/2019	rob.exham@sdi.edu
43	South Mountain Community College	Public (2 Year)	(602) 243-8130	7/31/2019	omar.perez@southmountaincc.edu
44	Southwest College of Naturopathic Medicine	Graduate/Professional	(480) 222-9202	7/31/2019	a.borjas@scnm.edu
45	UEI College	Proprietary	623-888-5283	7/31/2019	bowermanb@uei.edu
46	University of Arizona (The)	Public (4 Year)	520-621-4840	7/31/2019	helenh@email.arizona.edu
47	University of Phoenix	Proprietary	(602) 412-9305	7/31/2019	jay.tinsley@phoenix.edu
48	Wells Fargo Education Financial Services	Lender	(480) 294-1780	7/31/2019	gregory.a.mason@wellsfargo.com
49	Western Governors University	Independent (4 Year)	801-924-4633	7/31/2019	amanda.ledkins@wgu.edu
50	Western Maricopa Education Center	Other	623-738-0034	7/31/2019	Lizeth.Fils-Aime@west-mec.org
51	Yavapai College	Public (2 Year)	(928) 776-2391	7/31/2019	diana.dowling@yc.edu



Committee: Awards & Sponsorship Committee

Member(s): Sherrie Svedberg /David Donderewicz

Tenure:

Date: December 13, 2018

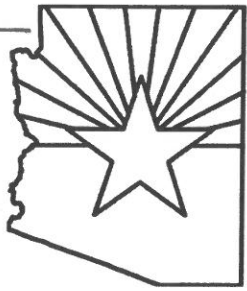
**Sponsorship
Updates:**

- AASFAA Sponsorship Update
 - 11/30/18 - Application Closed
 - 7 applicants
 - 12/5/18 - Applicants Reviewed
 - 2 applicants selected
 - 12/7/18 - Winners
 - Mac Smith – Northern Arizona University
 - Juana (Lola) Martinez – Coconino Community
 - 12/14/18 – Notifications
 - Will send email notification to all applicants
- John Medley Financial Aid Advocacy Award
 - 1/4/19 – Extended Deadline
 - Sent communication out yesterday to AASFAA list serve
 - No applicants so as of today
- Robert Thompson Memorial Leadership Award
 - 11/30/18 - Nominations Closed
 - 3 nominations
 - 12/14/18 – Nomination Review
 - 12/21/18 – Winner
 - Select winner by end of next week
- AASFAA Awards for 2018-2019
 - Sherrie talked to Sahuaro Trophy and we have until mid-January to get awards to them.
 - Need list of Honorary Members the Board to recognize and receive a plaque

Board Decisions:

- Sponsorships Winner's
 - Verify we have budget for two recipients?
- John Medley Financial Aid Advocacy Award
 - What are we looking for?
 - Based decision on essay compared to write-up
 - Create a Rubric
- Award of Appreciation – Dr. Amanda Tachine and Bruce Honer

(Attachment #6)



AASFAA

50TH ANNIVERSARY 1968 - 2018

ARIZONA ASSOCIATION OF STUDENT FINANCIAL AID ADMINISTRATORS

Committee: Sponsor/Exhibitor Report

Member(s): Dianne Fulmer

Tenure: June 2018 – current

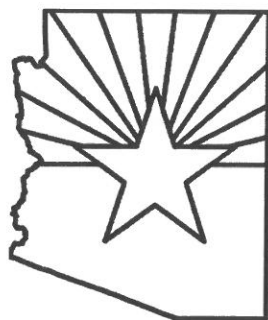
Date: December 13, 2018

Vendor Update:

- Currently 4 registered to exhibit at Spring Conference
 - FATV
 - CollegAve
 - Inceptia
 - GetWise
- 2 additional confirmations – finishing internal approval process
 - Wells Fargo
 - CommonBond
- Numerous email blasts went out to 29 Financial/Student Service companies
- Another Email blast will go out the week of January 7
- Phone calls (for the numbers that I have) will follow the January 7 email blast

Items Needed:

- Vendor times for set-up and tear-down
- Shipping instructions for vendor materials
- Confirm "visit with vendors" on conference program
- Vendor Logos in conference program
- Conference bags?



AASFAA

50TH ANNIVERSARY 1968 - 2018

ARIZONA ASSOCIATION OF STUDENT FINANCIAL AID ADMINISTRATORS

Committee: Information Technology/Web Site Development

Member(s): Nicholas Dehaan

Tenure: July 2015 - present

Administrators: -Currently two ASAs: Treasurer and IT/Web Committee Chair
-12 Committee members have admin access which includes access to forms, reports, invoicing, ledger, and AASFAA administration documents.

AASFAA Website

- Fall Drive-In Registrations
- 2019 Spring Conference Registration form
- Membership Renewal form updates
- Front page
 - Fall Drive-In information
 - 2019 Spring Conference Registration information
- Google Analytics highlights (data from 12/12/2017 – 12/12/2018):
 - **19,746** Page views
 - **15,100** Unique Page Views
 - **2.67** Pages per session
 - **2:23** Average duration per session
 - **61.29%** Bounce Rate
 - **94%** access the site through desktop
 - **1, 127** Returning visitors
 - **4543** New visitors
 - Membership – **748** hits
 - Training Events - **455** hits
 - Executive Board and Committees – **843** hits
 - **Spring Conference Registration 279 hits**
 - **This may be something to consider. 279 views versus registration.**

Needs

- General login maintenance for members
- Looking to use the site for more engagement.
- President's highlights
- Need a Website Volunteer